



THE AFFORDABLE CARE ACT



Does the thought of The Affordable Care Act make your head ache? Still confused by the different components of the various plans offered under the ACA? Most importantly, do you know how the ACA affects the bottom line in your business?

The Affordable Care Act has a component for mandatory dental coverage for children under the age of 19. For insurance companies to fulfill government mandate they have developed new types of coverage that conforms to these regulations. The ACA offerings is different from state to state and county to county. This seminar will be customized to your specific area of the United States.

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You've got questions? I have answers!

In this seminar you will learn:

- I. What is the Affordable Care Act and how to identify an ACA plan?
 - Definition and specific terms
- II. How does the ACA affect dentists?
- III. How does the ACA affect pediatric patients?
- IV. Learn about the ACA plans in your area. Not all plans are the same!
- V. Learn how obtain accurate details of a patient's specific plan. Yes, the dreaded insurance call...I will teach you how to be successful.

There will be a bonus section highlighting changes in "traditional insurance plans" as well. There have been many changes to the PPO insurance landscape. Become educated so you can head off potential billing issues for your team and patients.

Proper training today will equal profit\$ tomorrow!



Join us as Colleen Huff, FAADOM - Dental Insurance Coach, provides an overview of the complex set of rules and restrictions associated with ACA plans. You will leave with a better understanding of these plans and your team will be more confident when dealing with patients who are covered by the ACA.

Colleen Huff, FAADOM
Dental Insurance Coach

716.417.0842 • dentalinsurancecoach@gmail.com