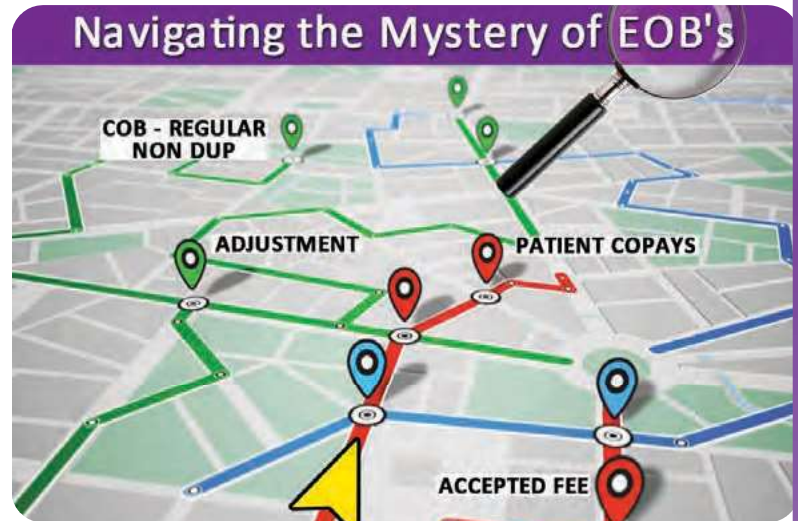




NAVIGATING THE MYSTERY OF EOB'S



Keep Revenue in your Office

Explanation of Benefits are confusing and difficult to understand. Team members are often unaware of how interpret the explanation. Let's take the mystery out of the EOB's for both you and your patients.

In this seminar you will learn:

- Terminology
- Adjustments - Making sure you are charging your patients correctly
- Denials - Learn ways to maximize the insurance for your patients
- Coordination of Benefits - Regular and Non-Duplication – how to utilize both while benefiting Patient & Office both
- Interactive review of actual EOB's with Q & A
- Trends in Dental Insurance

How we track and enter revenue is essential to the success of a practice. Insurance Coordinators collect what the office produces and no one wants to work for free. This seminar will clarify terms and assist you in collecting from the insurance company all that is owed to you and your patient.

Suggested Target Audience:

- Dentists
- Practice Administrators
- Insurance Coordinators
- Administrative Team Members

**Format 2-3 Hours Seminar
Virtual Seminar Available**



Join us as Colleen Huff, FAADOM - Dental Insurance Coach, provides an overview of the explanation of benefits to ensure you keep revenue in your office. You will leave with a better understanding of terminology, adjustments and denials as well as a coordination of benefits through an interactive review.

Colleen Huff, FAADOM
Dental Insurance Coach

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